Mid-Market Grid[®] Report for Key Value Databases | Winter 2022



Mid-Market Key Value Databases

Contenders					Leaders
Niche				High Pe	rformers

G2 Grid[®] Scoring

Satisfaction

(Key Value Databases continues on next page)

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Mid-Market Key Value Databases (continued)

Key Value Databases Definition

Key value databases save data as associative arrays where a single value is associated together with a key used as a signifier for the value. No two keys necessarily need the same structure, so data is simply accumulated into a single, large table. Database administrators can quickly pull the data by identifying a specific key. A query language is not necessary when retrieving data, which provides convenience for users who are lacking query language knowledge. Key value databases can also be used for web caches. Key value databases are a type of NoSQL database and are the least structured of the schemaless data stores. Other types of NoSQL tools include document database tools, graph database tools, object-orientated database tools and more. Those who need a solution at no cost can look at free database software.

To qualify for inclusion in the Key-Value Store category, a product must:

- Provide data storage
- Store data as a singular value associated with a key
- Allow users to retrieve the data

Mid-Market Key Value Databases Grid® Scoring Description

Products shown on the Mid-Market Grid[®] for Key Value Databases have received a minimum of 10 reviews/ratings in data gathered by November 23, 2021. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid[®]:

- Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: Amazon ElastiCache
- High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: Aerospike, Couchbase Server and Redis
- Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: Amazon DynamoDB
- Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: Hbase



Grid® Scores for Mid-Market Key Value Databases

The table below shows the Satisfaction and Market Presence scores that determine seller placement on the Mid-Market Grid[®]. To learn more about each of the products, please see the product profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Amazon ElastiCache	16	63	53	58
High Performers				
Aerospike	36	91	14	52
Couchbase Server	18	71	15	43
Redis	28	62	15	38
Contenders				
Amazon DynamoDB	10	33	79	56
Niche				
Hbase	26	14	34	24

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Methodology

Grid[®] Rating Methodology

The Grid[®] represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the Key Value Databases category algorithmically based on data sourced from product reviews shared by G2 users and data aggregated from online sources and social networks.

Technology buyers can use the Grid[®] to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid[®] provides benchmarks for product comparison and market trend analysis.

Segmented Grid® Scoring Methodology

When viewing a Grid[®] by segment size, the same Grid[®] scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

- Small-Business Review: A review from someone who works at a company with 50 or fewer employees
- Mid-Market Review: A review from someone who works at a company with 51-1,000 employees
- Enterprise Review: A review from someone who works at a company with 1,001+ employees

Grid® Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique algorithm (v3.0) to this data to calculate the Satisfaction and Market Presence scores in real time. The Mid-Market Grid® Report for Key Value Databases | Winter 2022 is based on scores calculated using the G2 algorithm v3.0 from reviews collected through November 23, 2021. To view the Key Value Databases Grid® with the most recent data, please visit the Key Value Databases page.

Satisfaction

The Satisfaction rating is affected by the following (in order of importance):

- Customer satisfaction with end user-focused product attributes based on user reviews
- Popularity and statistical significance based on the number of reviews received by G2
- > Quality of reviews received (reviews that are more thoroughly completed will be weighted more heavily)
- Age of reviews (more-recent reviews provide relevant and up-to-date information that is reflective of the current state of a product)
- Customers' satisfaction with administration-specific product attributes based on user reviews
- Overall customer satisfaction and Net Promoter Score® (NPS) based on ratings by G2 users

Note: The customer satisfaction score is normalized for each Grid®, meaning the scores are relative.

(Grid® Methodology continues on next page)

**Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.



Grid® Methodology (continued)

Market Presence

The Market Presence score is affected by the following (in order of importance):

- Market presence is a combination of 15 metrics from G2's reviews, publicly available information, and third-party sources
- Both the software sellers and the individual products are measured on various criteria. The criteria are listed in order of importance. Products metric receive greater weight than seller metrics

Criteria	Measured For		Metrics
	Product	Seller	
Number of Employees	\checkmark	\checkmark	Employee Count (based on social networks and public sources)
Reviews	\checkmark		Review Count (weighted by recency)
Web Presence	\checkmark	\checkmark	
Social Presence	\checkmark	\checkmark	
Growth	\checkmark	\checkmark	Employee Growth, Web Presence Growth
Seller Age		\checkmark	
Employee Satisfaction and Engagement		\checkmark	

- Each input is normalized by category and segment. This means that scores are relative to other products in the category/segment and may change from segment to segment
- The scores are then scaled from 0-100

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available categorization methodology. All products appearing on the Grid[®] have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid[®]. A list of standard definitions is available to G2 users to eliminate confusion and ease the buying process.

(Grid® Methodology continues on next page)



Grid® Methodology (continued)

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and social data collected by G2 up through November 23, 2021. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

Our G2 staff does not add any subjective input to the ratings, which are determined algorithmically based on data aggregated from publicly available online sources and social networks. sellers cannot influence their ratings by spending time or money with us. Only the opinion of real users and data from public sources factor into the ratings.

Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid[®]. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to suggest its addition to our Key Value Databases category.

Product Profiles

Product profiles and detailed charts are included for products with 10 or more reviews.



aws

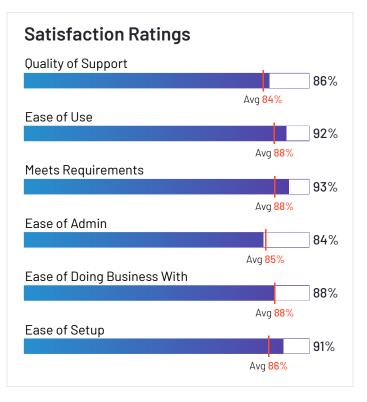
Amazon ElastiCache

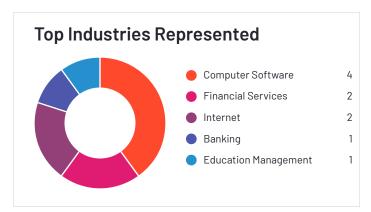
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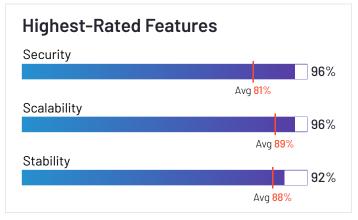
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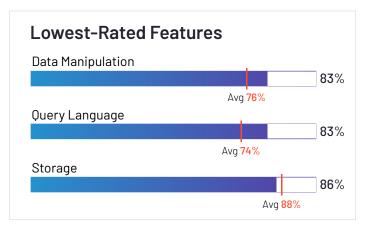
Leader

Amazon ElastiCache has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Amazon ElastiCache at a rate of 94%. Amazon ElastiCache is also in the Data Replication and Database as a Service (DBaaS) categories.















Year Founded 2006

Total Revenue \$177,866 (USD MM)



Employees

(Listed On Linkedin[™])

104892

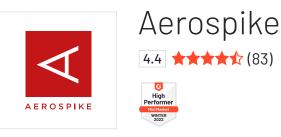


Company Website aws.amazon.com

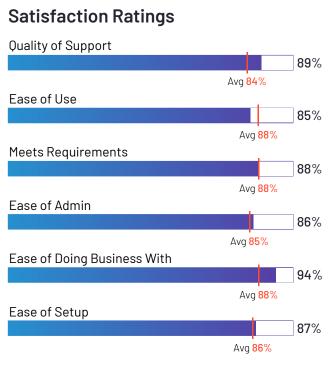
Ownership AWS

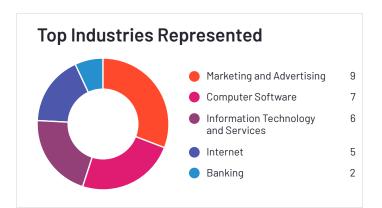
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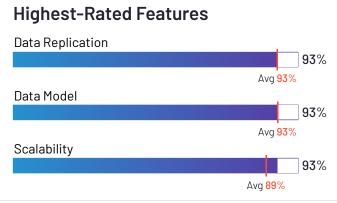




Aerospike has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. Aerospike received the highest Satisfaction score among products in Key Value Databases. 100% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Aerospike at a rate of 87%.

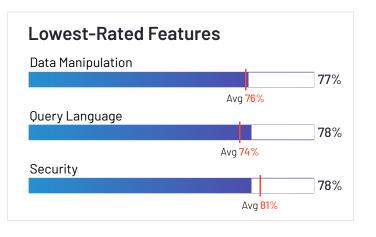






HQ Location

Mountain View, CA





Employees

(Listed On Linkedin[™])

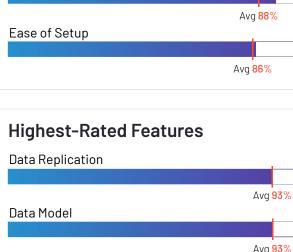
176

Year Founded

2009



Company Website www.aerospike.com



Ownership

Aerospike

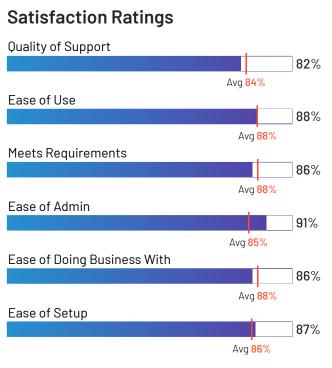


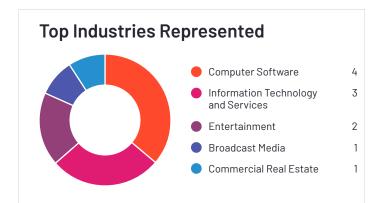
Couchbase Server

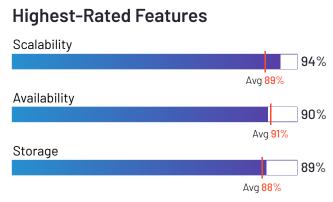
4.4

High rforme

Couchbase Server has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend Couchbase Server at a rate of 90%. Couchbase Server is also in the Document Databases category.

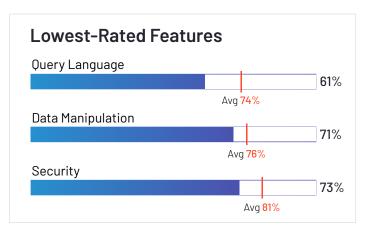






HQ Location

Mountain View, CA





Employees

(Listed On Linkedin[™])

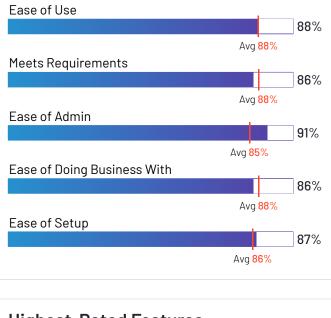
691

Year Founded

2009



Company Website www.couchbase.com



Ownership

Couchbase





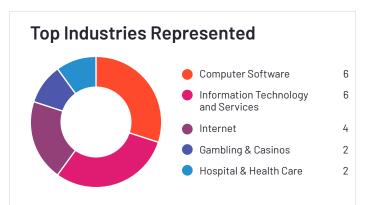
Redis

High erformer

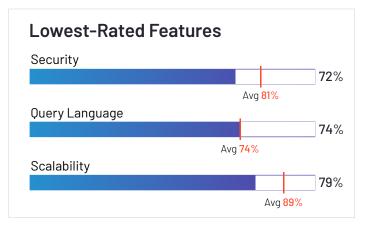
4.5

Redis has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Redis at a rate of 90%. Redis is also in the Graph Databases and Document Databases categories.













Company Website redislabs.com



HQ Location Mountain View, CA

Year Founded 2011

Employees (Listed On Linkedin™) 609



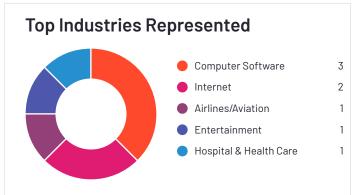


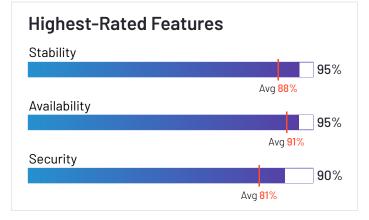
Amazon DynamoDB

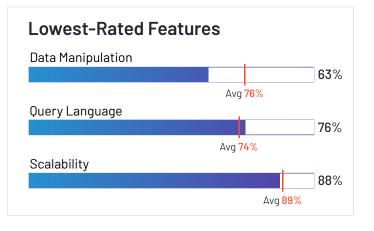
4.2

Amazon DynamoDB has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Amazon DynamoDB has the largest Market Presence among products in Key Value Databases. 90% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Amazon DynamoDB at a rate of 84%. Amazon DynamoDB is also in the Database as a Service (DBaaS) and Document Databases categories.





















Company Website

Ownership AWS

HQ Location Seattle, WA

Year Founded 2006

Total Revenue \$177,866 (USD MM)

Employees (Listed On Linkedin[™]) 104892

aws.amazon.com

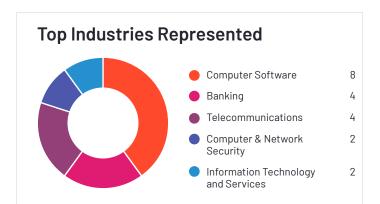


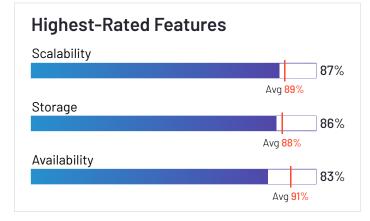
Hbase has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Hbase at a rate of

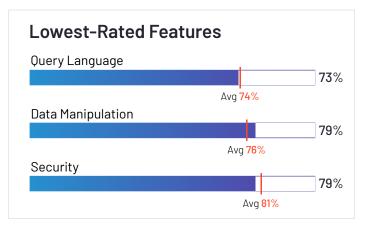
83%. Hbase is also in the Columnar Databases category.

Satisfaction Ratings Quality of Support 79% Avg 84% Ease of Use 82% Avg 88% Meets Requirements 83% Avg 88% Ease of Admin 67% Avg 85% Ease of Doing Business With 77% Avg 88% Ease of Setup 76% Avg 86%

Hbase









Year Founded

1999





Employees (Listed On Linkedin™) 2016

	=	-1	
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Company Website www.apache.org

Ownership	
The Apache	
ftware Foundation	

So

HQ Location Wakefield, MA

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Satisfaction Ratings for Key Value Databases

G2 reviewers rated software sellers' ability to satisfy their needs as shown in the table below.

	Satis	faction		Satis	Net Promoter Score (NPS)				
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	Net Promoter Score (NPS) (Range from -100 to +100)
Amazon ElastiCache	94%	100%	93%	84%	88%	86%	91%	92%	87
Aerospike	87%	90%	88%	86%	94%	89%	87%	85%	61
Couchbase Server	90%	86%	86%	91%	86%	82%	87%	88%	77
Redis	90%	96%	91%	81%	90%	80%	83%	92%	71
Amazon DynamoDB	84%	100%	86%	100%	91%	89%	91%	90%	40
Hbase	83%	96%	83%	67%	77%	79%	76%	82%	30
Average	88%	95%	88%	85%	88%	84%	86%	88%	61

*N/A is displayed when fewer than five responses were received for the question. **Net Promoter Score ranges from -100 to +100



Feature Comparison for Key Value Databases

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers' overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Database Features

	Storage	Availability	Stability	Scalability	Security	Data Manipulation	Query Language
Amazon ElastiCache	86%	90%	92%	96%	96%	83%	83%
Aerospike	89%	92%	90%	93%	78%	77%	78%
Couchbase Server	89%	90%	83%	94%	73%	71%	61%
Redis	89%	94%	90%	79%	72%	83%	74%
Amazon DynamoDB	90%	95%	95%	88%	90%	63%	76%
Hbase	86%	83%	81%	87%	79%	79%	73%
Average	88%	91%	88%	89%	81%	76%	74%

*N/A is displayed when fewer than five responses were received for the question. **A blank box indicates that a seller has selected that they do not offer that feature.



Additional Data for Key Value Databases

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method			
	Cloud	On- Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	
Amazon ElastiCache	86%	14%	2.8	100%	0%	0%	
Aerospike	38%	63%	2.8	100%	0%	0%	
Couchbase Server	60%	40%	1.9	90%	10%	0%	
Redis	64%	36%	0.7	90%	0%	10%	
Amazon DynamoDB	100%	0%	N/A	100%	0%	0%	
Hbase	55%	45%	5.1	100%	0%	0%	

(Additional Data for Key Value Databases continues on next page)

*N/A is displayed when fewer than five responses were received for the question or when data is not publicly available.



Additional Data for Key Value Databases (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption

	User Adoption
	Average User Adoption
Amazon ElastiCache	N/A
Aerospike	73%
Couchbase Server	71%
Redis	74%
Amazon DynamoDB	N/A
Hbase	N/A
Average	72%

(Additional Data for Key Value Databases continues on next page)

*N/A is displayed when fewer than five responses were received for the question or when data is not publicly available.



Additional Data for Key Value Databases (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each product's impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Revenue (\$MM)	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating	Alexa Web Traffic Rank
Amazon ElastiCache	AWS	2006	\$177,866	104,892	6,381,177	1,967,498	4.3	11
Aerospike	Aerospike	2009	N/A	176	9,833	7,222	4.2	225,893
Couchbase Server	Couchbase	2009	N/A	691	27,037	147,703	4.7	53,048
Redis	Redis Labs		N/A	609	68,830	33	4.4	174,299
Amazon DynamoDB	AWS	2006	\$177,866	104,892	6,381,177	1,967,498	4.3	11
Hbase	The Apache Software Foundation	1999	N/A	2,016	50,642	61,779	2.6	2,039

*N/A is displayed when fewer than five responses were received for the question or when data is not publicly available.